

Goals/ Definition

Determine need for product development partner and plan for partner selection.

Partnership requirements plan completed.

CRITERIA	SAMPLE CONTENT REQUIREMENT	GUIDELINES FOR LEVEL OF DETAIL NEEDED AT EACH GATE
<ul style="list-style-type: none"> ▪ Partnership requirements identified (high level) 	<ul style="list-style-type: none"> a) Analysis to decide whether there is need to partner for product development to complement internal capabilities across all stages of drug development, which could include: <ul style="list-style-type: none"> • Functional activity partners such as CROs, CMOs, commercial biopharmaceutical companies, PDPs & out-licensors needed for discovery, preclinical & clinical development, manufacturing, delivery / uptake, etc. • Supporting activity partners such as IP, Legal, Regulatory, Global Access, etc. Firms / Agencies b) Partner capability requirements c) Potential partner shortlist 	<ul style="list-style-type: none"> ▪ List of internal capabilities and identified gaps
<ul style="list-style-type: none"> ▪ Path & timing for partnership engagement identified (high level) 	<ul style="list-style-type: none"> a) Partnership engagement path (e.g., BMGF network, academia, service providers) b) Timing and length of partnership engagements 	<ul style="list-style-type: none"> ▪ Up to one page description of partner engagement plan
<ul style="list-style-type: none"> ▪ Anticipated partnership challenges and risks identified (high level) 	<ul style="list-style-type: none"> a) Anticipated challenges, risks, and contingencies for product development b) Mitigation plan and trigger mechanisms 	<ul style="list-style-type: none"> ▪ Table summarizing risk, probability of occurrence, potential impact and mitigations

*Candidate progression is discussed at standing grantee update meetings with the investment team