## STRATEGIC DEMAND FORECAST UPDATED



**Goals/Definitions** 

Business case for developing a deliverable product

Business Case, deliverability assessment, strategic demand forecast and COGS reports completed

CRITERIA	SAMPLE CONTENT REQUIREMENT	GUIDELINES FOR LEVEL OF DETAIL NEEDED AT EACH GATE
<ul><li>Strategic Demand Forecast</li></ul>	<ul> <li>An initial, high-level demand forecast will identify:         <ul> <li>Target countries</li> <li>Target sub populations</li> <li>Timing of introduction specific to identified countries</li> </ul> </li> </ul>	<ul> <li>BMGF provides methodology</li> </ul>